



AG Dillon & Co

Databricks | Pre-IPO Fact Sheet

Aaron Dillon, Managing Director
aaron.dillon@agdillon.com --- +1.347.642.2640

Jun
2022



\$38.0

Current Valuation (\$b)

\$3,497

Total Capital Raised (\$m)

Company Description

Developer of a unified data analytics platform designed to make big analytics data simple. The company's platform offers data integration simplification, real-time exploration, interactive notebooks, integrated workflows, full enterprise security, and deployment of production applications by unifying data science, engineering, and business, enabling data science teams to work with improved usability, performance, and security in an optimized runtime.

Most recent - Deal size	\$1,600,000,090
Most recent - Deal type	Later Stage VC
Most recent - Deal date	8/31/2021
Year founded	2013
# of employees	3,238
HQ country	United States
Industry	Database Software
Business status	Generating Revenue
Website	www.databricks.com

Valuation Performance - Time Series, Trailing (annualized after 1yr, includes primary and secondary transactions)

3mo	6mo	YTD	1yr	3yr	5yr	10yr	Founded
0%	0%	0%	36%	140%	136%	n/a	116%

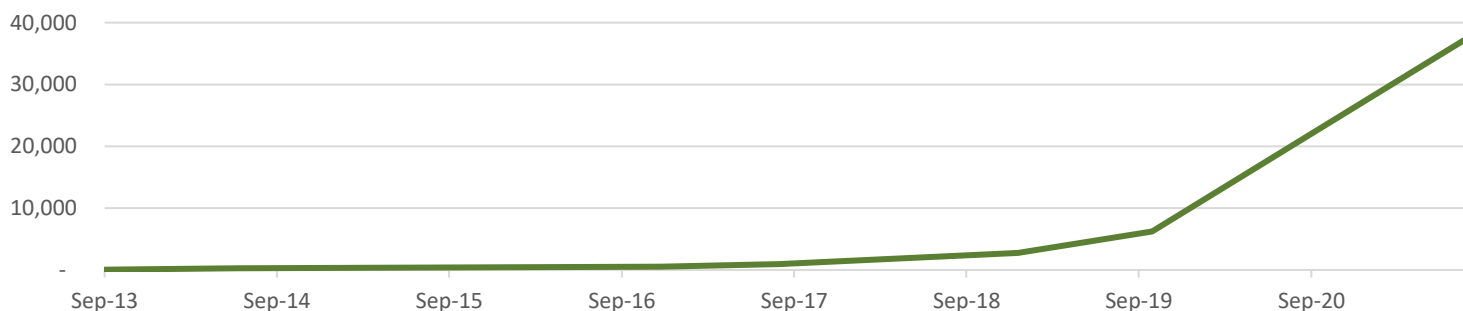
Valuation Performance - Time Series, Annual - Last 5 Years (includes primary and secondary transactions)

2017	2018	2019	2020	2021
81%	0%	560%	0%	513%

Valuation Performance - Financing Round with Date and Valuation (financing round to report date, includes primary and secondary transactions)

Round H	Round G	Round F	Round E	Round D	Round C	Round B	Round A
8/31/2021	1/29/2021	10/22/2019	1/11/2019	8/22/2017	12/15/2016	6/30/2014	9/24/2013
\$38,000	\$28,000	\$6,200	\$2,750	\$940	\$520	\$253	\$44
0%	36%	513%	1282%	3943%	7208%	14895%	86383%

Valuation Performance - Growth of \$10,000 (includes primary and secondary transactions)



Valuation performance is not investor performance. Dilution is not included in valuation performance. Past performance is no guarantee of future results. Returns shown may reflect hypothetical historical performance. Please see the final page for important legal disclosures.



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Revenue Multiple - 2021 (pre-IPO company includes primary and secondary transactions)

Name	Revenue Multiplier	Valuation or Mrkt Cap	Revenue
Databricks	47.5	\$38,000,000,100	800,000,000

Top 5 Public Compables by Market Cap

SAP	5.1	\$167,362,784,967	\$32,917,558,317
ServiceNow	22.1	\$130,253,460,000	\$5,896,000,000
Snowflake	176.2	\$104,334,969,000	\$592,049,000
VMware	4.2	\$49,292,065,331	\$11,767,000,000
MongoDB	60.2	\$35,536,015,447	\$590,380,000

Notables

Confluent	52.7	\$20,459,740,358	\$387,864,000
C3.ai	18.7	\$3,422,116,276	\$183,217,000
MicroStrategy	12.3	\$6,307,316,221	\$510,762,000

Investors - On Board and Notables

Investor	Date Invested	Board Seat	Investor Type	# of Exits	# of Active Invstmts	AUM (\$m)	Dry Powder (\$m)
Andreessen Horowitz	9/24/2013	Yes	Venture Capital	311	523	\$33,300	\$13,470
New Enterprise Assoc	6/30/2014	Yes	Venture Capital	1040	386	\$25,000	\$7,141
Salesforce Ventures	12/15/2016	No	Venture Capital	189	317	\$3,900	\$52
Coatue Management	1/11/2019	No	---	---	---	---	---
Dragoneer Investment	10/22/2019	No	Growth/Expansion	41	97	\$24,939	\$5,846
Tiger Global Managem	10/22/2019	No	Growth/Expansion	216	638	\$95,000	\$15,621
Battery Ventures	10/22/2019	No	Venture Capital	501	200	\$8,900	\$4,778
Insight Partners	8/31/2021	No	Growth/Expansion	312	473	\$90,000	\$12,354
T. Rowe Price	8/31/2021	No	Venture Capital	---	6	---	---

Founder / CEO



Ali Ghodsi

Founder, Chief Executive Officer & Board Member

Bio

Dr. Ali Ghodsi is a Co-Founder & serves as Chief Executive Officer at Databricks. He is a Co-Founder and serves as Chief Executive Officer at Databricks Ventures. He previously served as the Vice President of Engineering and Product Management at Databricks before taking the role of Chief Executive Officer in January 2016. In addition to his work at Databricks, he serves as an Adjunct Professor at UC Berkeley. He is a Board Member at RiseLabs. He was one of the creators of the open-source project, Apache Spark. He received his MBA from Mid-Sweden University in 2003 and a Ph.D. in Computer Science from KTH/Royal Institute of Technology in Sweden in 2006.



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