



AG Dillon & Co

Miro | Pre-IPO Fact Sheet

Jun
2022

Aaron Dillon, Managing Director
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miro

\$17.5

Current Valuation (\$b)

\$476

Total Capital Raised (\$m)

Company Discription

Developer of visual collaboration platform designed to help cross-functional teams with tools to collaborate. The company's platform allows managers, designers, agile coaches, marketers, and other talented professionals to simultaneously and securely collaborate on a single digital whiteboard at a time, with features to attach files or objects to the boards including PDF's, videos, and shared documents, enabling teams and organizations to easily create and develop products, services, and processes virtually, regardless of team member location.

Most recent - Deal size	\$400,000,000
Most recent - Deal type	Later Stage VC
Most recent - Deal date	12/8/2021
Year founded	2011
# of employees	1,831
HQ country	United States
Industry	Biz/Prodctivity Software
Business status	Profitable
Website	www.miro.com

Valuation Performance - Time Series, Trailing (annualized after 1yr, includes primary and secondary transactions)

3mo	6mo	YTD	1yr	3yr	5yr	10yr	Founded
0%	0%	0%	2314%	392%	n/a	n/a	559%

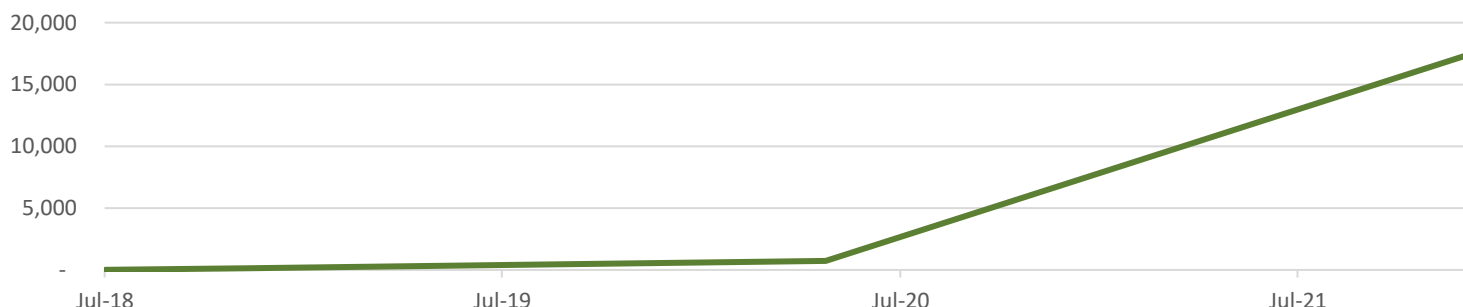
Valuation Performance - Time Series, Annual - Last 5 Years (includes primary and secondary transactions)

2017	2018	2019	2020	2021
n/a	n/a	0%	393%	2314%

Valuation Performance - Financing Round with Date and Valuation (financing round to report date, includes primary and secondary transactions)

Round C	Round B	Round A	Seed
12/8/2021	4/23/2020	11/8/2018	7/1/2018
\$17,500	\$725	\$147	\$9
0%	2314%	11805%	188072%

Valuation Performance - Growth of \$10,000 (includes primary and secondary transactions)



Valuation performance is not investor performance. Dilution is not included in valuation performance. Past performance is no guarantee of future results. Returns shown may reflect hypothetical historical performance. Please see the final page for important legal disclosures.



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Revenue Multiple - 2021 (pre-IPO company includes primary and secondary transactions)

Name	Revenue Multiplier	Valuation or Mrkt Cap	Revenue
Miro	58.3	\$17,500,000,000	300,000,000

Top 5 Public Compables by Market Cap

Asana	62.9	\$14,274,900,536	\$227,004,000
Zendesk	9.6	\$12,887,872,081	\$1,338,603,000
Braze	48.4	\$7,276,659,032	\$150,191,000
Amplitude	35.6	\$5,953,311,190	\$167,261,000
Vimeo	7.5	\$2,952,140,642	\$391,678,000

Notables

Domo	7.9	\$1,666,052,614	\$210,180,000
Weave	8.3	\$957,816,402	\$115,871,000
Magnet Forensics	15.3	\$1,076,385,103	\$70,287,000

Investors - On Board and Notables

Investor	Date Invested	Board Seat	Investor Type	# of Exits	# of Active Invstmnts	AUM (\$m)	Dry Powder (\$m)
AltalR Capital	7/1/2018	Yes	Venture Capital	100	178	\$600	\$372
Accel	11/8/2018	No	Venture Capital	671	481	---	\$10,603
ICONIQ Capital	4/23/2020	Yes	Family Office	38	109	\$85,000	\$7,983
DST Global	4/23/2020	No	Venture Capital	58	142	\$5,437	\$477
Dragoneer Investment	12/8/2021	No	Growth/Expansion	41	97	\$24,939	\$5,846
Salesforce Ventures	12/8/2021	No	Venture Capital	189	317	\$3,900	\$52

Founder / CEO



Andrey Khusid

Co-Founder, Chief Executive Officer & Board Member

Bio

Mr. Andrey Khusid is a Co-Founder and serves as Chief Executive Officer & Board Member at Miro. He also serves as Advisor at Dragonboat. He served as an Advisor at Acrobator Ventures. He is a angel investor. He holds a Degree in Strategic Management from State University.



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