



AG Dillon & Co

Revolut | Pre-IPO Fact Sheet

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Jun  
2022



**\$33.0**

Current Valuation (\$b)

**\$1,864**

Total Capital Raised (\$m)

**Company Discription**

Developer of a foreign exchange and money transferring application designed for customers and businesses. The company's platform compares live exchange rates for multiple currencies, makes transfers directly to other bank accounts, tracks and optimizes monthly expenses, and assists in buying and selling cryptocurrencies, thus enabling customers to improve their financial health, give them more control, and connect people seamlessly across the world.

Most recent - Deal size	\$836,104,636
Most recent - Deal type	Later Stage VC
Most recent - Deal date	7/15/2021
Year founded	2013
# of employees	4,293
HQ country	United Kingdom
Industry	Financial Software
Business status	Generating Revenue
Website	www.revolut.com

**Valuation Performance - Time Series, Trailing (annualized after 1yr, includes primary and secondary transactions)**

3mo	6mo	YTD	1yr	3yr	5yr	10yr	Founded
0%	0%	0%	537%	140%	267%	n/a	239%

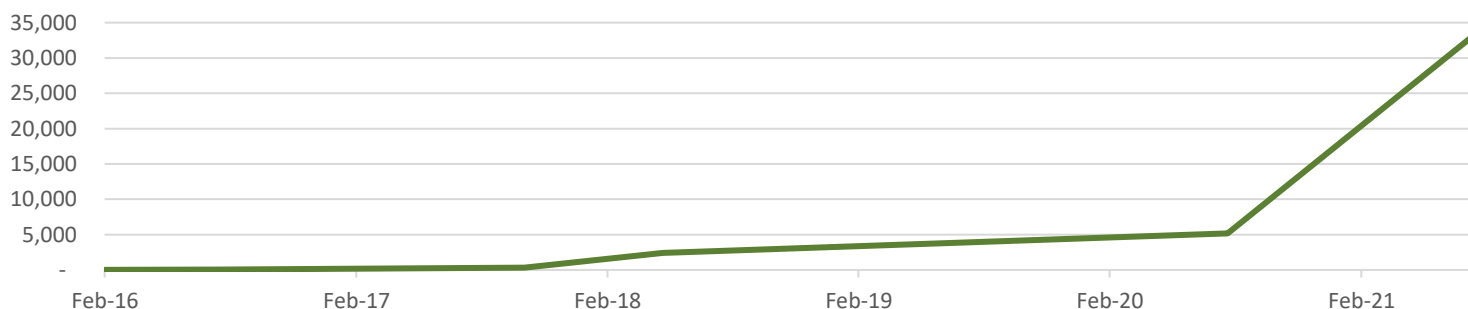
**Valuation Performance - Time Series, Annual - Last 5 Years (includes primary and secondary transactions)**

2017	2018	2019	2020	2021
572%	618%	0%	116%	537%

**Valuation Performance - Financing Round with Date and Valuation (financing round to report date, includes primary and secondary transactions)**

Round E	Round D	Round C	Round B	Round A	Seed
7/15/2021	7/24/2020	4/25/2018	10/6/2017	7/20/2016	2/4/2016
\$33,044	\$5,184	\$2,397	\$334	\$50	\$13
0%	537%	1278%	9803%	66467%	249657%

**Valuation Performance - Growth of \$10,000 (includes primary and secondary transactions)**



Valuation performance is not investor performance. Dilution is not included in valuation performance. Past performance is no guarantee of future results. Returns shown may reflect hypothetical historical performance. Please see the final page for important legal disclosures.



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## Revenue Multiple - 2021 (pre-IPO company includes primary and secondary transactions)

Name	Revenue Multiplier	Valuation or Mrkt Cap	Revenue
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Revolut	18.2	\$5,184,086,003	284,757,278
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<< only 2020 revenue provided by company,  
31 Dec 2020 valuation used in calculation

## Top 5 Public Compables by Market Cap

Adyen	11.6	\$82,059,865,523	\$7,088,375,640
Coinbase	7.0	\$55,262,394,113	\$7,839,444,000
Nubank	37.8	\$43,321,633,915	\$1,145,204,000
Robinhood Markets	8.6	\$15,646,647,507	\$1,815,143,000
Paytm	30.6	\$11,542,659,709	\$376,667,109

## Notables

DLocal	42.7	\$10,432,205,674	\$244,120,000
Flywire	19.6	\$3,948,585,124	\$201,149,000
Wise	19.3	\$10,622,283,024	\$549,407,527

## Investors - On Board and Notables

Investor	Date Invested	Board Seat	Investor Type	# of Exits	# of Active Invstmnts	AUM (\$m)	Dry Powder (\$m)
Balderton Capital	2/4/2016	Yes	Venture Capital	143	100	\$7,800	\$880
Index Ventures	2/4/2016	No	Venture Capital	369	318	\$900	\$9,654
Tiger Global Managem	10/6/2017	No	Growth/Expansion	216	638	\$95,000	\$15,621
Lakestar	4/25/2018	Yes	Venture Capital	35	70	\$1,048	\$717
DST Global	7/24/2020	No	Venture Capital	58	142	\$5,437	\$477

## Founder / CEO



**Nikolay Storonsky**  
Co-Founder, Chief Executive Officer & Board Member

## Bio

Mr. Nikolay Storonsky is a Co-Founder of Revolut and serves as its Board Member and Chief Executive Officer. He is a founder of QuantumLight Capital. He launched Revolut in 2015 to transform the way we spend and transfer money abroad. Since then, he has put Revolut on the path to becoming the world's first truly global bank, changing the way we do all things money. Previously an Emerging Markets Equity Derivatives Trader at Credit Suisse and Lehman Brothers, he traded over \$2bn across various options, swaps, and FX instruments. He holds an M.S. in Applied Physics and Mathematics from the Moscow Institute of Physics and Technology and an MA in Economics from the New Economic School, Moscow.



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